

WIN (What, Impact, Next) Tool[©]

Global Centre For Leadership And Safety Excellence

WHAT	<ul style="list-style-type: none">• Describe the behaviour objectively
IMPACT	<ul style="list-style-type: none">• Describe the impact the behaviour has on you, on others, and on results
NEXT	<ul style="list-style-type: none">• Ask for a specific behaviour in the future
WHY	
CONCERN	